

General Agencies

FOR THE WEEK ENDING

September 22, 2013

Combined Health/Life

Diamond Producers (\$50,000 & Above)

Cold Producers (\$10,000, \$20,000)

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Ahlbum, Jon	The Ahlbum Group	\$25,201	10
Concklin, Ron	Rosenberg-Concklin, Inc.	\$19,351	8
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$16,680	2
Lemar, Mike	Sunshine State Agency	\$15,698	8

Silver Producers (\$5,000 - \$10,000)

Sweeney, Paul	Quality First Insurance Agency, Inc.	\$9,540	2
Stamper, John W.	Choice Plus Benefits	\$7,704	1
Ulayyet, Fahed M.	Ulayyet Insurance Agency	\$7,080	1
Schwartz, Scott J.	Schwartz Insurance Agency	\$6,732	1
Hatton, Catherine E.	Long Island Insurance Solutions	\$5,436	3
Mednick, Scott E.	Professional Insurance Systems of Florida	\$5,328	3
Wroblewski, Robert M.	SOS Insurance Group	\$5,160	4
McAllister, Anita M.	McAllister Insurance Agency	\$5,124	1

Bronze Producers (\$2,500 - \$5,000)

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Jarai, Charles G.	Jarai Insurance Agency	\$4,932	1
Diaz, Jesus Jr.	Diaz Insurance Agency	\$4,224	1
Bell, David R.	Bell Insurance Agency	\$4,020	1
Heller, Mark	Heller Insurance Agency	\$3,924	1
Olsen, Steven J.	Olsen Insurance Agency	\$3,764	1
Daniels, David K.	David K. Daniels & Associates	\$3,708	2
Collins, Robert D.	Collins Insurance Agency	\$3,672	1
Lumia, Mark R.	True Wealth Group, LLC	\$3,108	1
Forhman, Elaine T.	R & E Marketing Assoc., Inc.	\$2,844	1
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$2,844	1
Sklar, Susan T.	Sklar Insurance Agency	\$2,844	1
Burton, Lucas A.	Burton Insurance Agency	\$2,700	1
Siddique, Nayeem M.	Siddique Insurance Agency	\$2,700	1
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$2,677	1
Costa, John J.	Agent Services of America	\$2,676	1
Sandstrom, Jane P.	Sandstrom Insurance Agency	\$2,676	1
Sheldon, Paul T.	Paul Sheldon Insurance & Benefits Planning	\$2,616	1
Lorenzo, Frank M. Jr.	Lorenzo Insurance Agency	\$2,510	1



Writing Agents

FOR THE WEEK ENDING

Combined Health/Life

September 22, 2013

Diamond Producers (\$20,000 & Above)

Platinum Producers (\$15,000 - \$20,000)						
Gold Producers (\$10,000 - \$15,000)						
Kraus-Bratone, Tracy	\$11,700	Stevens, Jason	\$10,584			
Silver Producers (\$5,000 - \$10,000)						
Stamper, John W.	\$7,704	Gordon, Aaron	\$6,252			
Barta, Devin M.	\$7,644	Gilels, Julia	\$6,120			
Saylor, Dexter R.	\$7,160	Sweeney, Paul W.	\$6,108			
Ulayyet, Fahed M.	\$7,080	Stevens, Ray	\$6,096			
Schwartz, Scott J.	\$6,732	Kahn, Rachel	\$5,688			
Vetere, Barbara	\$6,612	Walsh, John P.	\$5,124			
Bronze Producers (\$2,500 - \$5,000)						
Jarai, Charles G.	\$4,932	Shaw, Martin L. III	\$2,844			
Diaz, Jesus, Jr.	\$4,224	Sklar, Susan T.	\$2,844			
Sachs, Kerry	\$4,176	Brown, Matthew	\$2,810			
Smids, Frederick	\$4,020	Burton, Lucas A.	\$2,700			
Miller, Robert G.	\$3,948	Friedman, Michael D.	\$2,700			
Heller, Mark	\$3,924	Moraski, Matthew B.	\$2,677			
Malpigli, Frank W.	\$3,900	Kline, Michael R.	\$2,676			
Olsen, Steve J.	\$3,764	Pacheco, Ronald J. Jr.	\$2,676			
Collins, Robert D.	\$3,672	Sandstrom, Jane P.	\$2,676			
Tantillo, Robert V.	\$3,432	Sheldon, Paul T.	\$2,616			
Grady, Roger A. Jr.	\$3,228	Barganier, Brian K.	\$2,544			
Oddo, Shayna B.	\$3,108	Lorenzo, Frank M. Jr.	\$2,510			
Palmer, Casey V.	\$3,024	Forbes, Carie E.	\$2,508			
Forhman, Elaine T.	\$2,844					